

Competitive Overview

	Arbonne	Rodan + Fields	Beautycounter	Isagenix
IC Product Discount	35%	25%	25%	25% (more with autoship)
Commission of PC Sales	15%	10%	20%	
PC Product Discount	20%	10%	None (PC Rewards Only)	
PC Free Shipping	✓	✓ (with autoship)	✓	
Host / Referral Rewards	✓		✓	
Volume Only Plan	✓			
Performance Account	✓			
Promotion Credits	✓			
Pay for Monthly Performance Not Title		✓ (1 grace month)	✓	✓
Structure / Leg Requirements		✓	✓	✓
Downline Removal		✓		
Binary Plan				✓